



SDVOSB

VOSB

VA SWAM 841042

PMP

LSS GREEN BELT

SECRET CLEARANCE

We take the work nobody has defined yet and turn it into a process your team can run.

CORE COMPETENCIES

Logistics, program management and operational improvement

Warehouse and distribution operations analysis, supply chain process improvement (DMAIC, defect reduction), transportation and movement planning, inventory accountability, contingency and surge logistics stand-up.

Research and program evaluation

Stakeholder and user research design, usability assessment of portals and program resources, survey design and fielding, analysis of program processes.

AI workflow support

Assessment of business processes for AI suitability, design of AI-assisted methods and the operating procedures that make them repeatable, opportunity tracking and proposal-support workflows.

Deliverables. Project management plans, governance frameworks, BPMN 2.0 process flows, SOPs, KPI definitions, improvement roadmaps, usability and research reports.

EXPERIENCE

ONLY THE FIRST ENTRY IS A LUCTOR CONSULTING ENGAGEMENT. ROLE, EMPLOYER AND CUSTOMER ARE STATED FOR THE REST.

AI-enabled business development method

LUCTOR CONSULTING · 2026 TO PRESENT

Retained by the CEO of a professional services firm to develop its AI-enabled business development method. Delivered: the method and its written operating procedures. Document generation and opportunity-tracking tools are in development.

VHA COVID-19 contingency logistics

DEPUTY PM, ERPI · VA/VHA · 2020-21

Managed procurement and distribution for VHA's largest contingency warehouse: 250,000 sq ft, \$1.2M of supplies to 172 hospitals. Led a process improvement working group across VHA, HHS and DLA. Shipping errors fell from three per week to zero, the fulfilment defect rate from 13% to under 1%.

VHA Regional Readiness Center program governance

MANAGER, ATLAS RESEARCH · VA/VHA · 2021

Governance and policy lead. Owned the project management plan and wrote the customer support roadmap the client adopted as its template for engagements with other consulting groups.

RCORP portal usability research

MANAGER, CVP · HRSA · 2022-24

On a three-person research team, assessed how effectively grantees could locate resources in the RCORP Technical Assistance portal. Ran a card sort and tree test on Useberry, fielded a survey to 30 grantees, and synthesised three months of data into the final usability report.

Operation Allies Welcome, Fort McCoy

COMMANDER, U.S. ARMY RESERVE · 2021-22

Military service. Led 172 Soldiers and interpreters responsible for the housing and resettlement of 7,946 Afghan allies at the largest OAW site. Built coordination mechanisms and SOPs where no business rules existed; one produced a 90% decrease in missed refugee flights, a primary mission KPI.

COMPANY DATA

ENTITY	Luctor Consulting, LLC. Virginia LLC, formed February 2019.
CERTIFIED	SBA-certified SDVOSB and VOSB, October 2025. Virginia SWaM 841042, Small and Micro, service-disabled veteran designation.
AVAILABLE	Arlington, Virginia. National Capital Region on site, remote nationwide.
ENGAGEMENT	Subcontract work packages under a prime; surge support to an active contract. No vehicles held.
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NAICS CODES

541611	Administrative Management and General Management Consulting Services (primary)
541614	Process, Physical Distribution and Logistics Consulting Services
541618	Other Management Consulting Services
541990	All Other Professional, Scientific and Technical Services

SBA CERTIFICATION ESTABLISHES ELIGIBILITY TO COMPETE FOR APPLICABLE SET-ASIDE AND SOLE-SOURCE OPPORTUNITIES. IT DOES NOT GUARANTEE AN AWARD.